



Job Description

Job Title: Managing Director – Educational Partnerships

JTC: CCV

Salary Range: N08

FLSA: Exempt

Since 1965, we have served more than 3 million students. Dallas County Community College District (DCCCD) is one of the largest community college systems in the state of Texas, which includes seven independently accredited colleges located around the Dallas/Fort Worth area.

POSITION SUMMARY

Responsible for directing the activities of a specific department or organization ensuring business goals and objectives are met.

REQUIRED KNOWLEDGE, SKILLS AND ABILITIES

Manages the activities and productivity of a department or organization. Ability to think strategically and innovatively creating realistic plans and workflows. Ability to manage teams to achieve challenging deliverable objectives to meet the vision, mission and goals of the organization/district. Complies with district policies/procedures as well as applicable local, state and federal rules and regulations.

Must be able to implement new and/or improve existing processes that impact organizational performance and customer satisfaction. Keeps up-to-date on trends and best practices in area of responsibility incorporating new facts and ideas into business processes; open to change and applies creative thinking to develop solutions based on new methods and technologies.

Ability to use independent judgement as well as the ability to work collaboratively in a team environment. Networks with potential clients and/or stakeholders in order to acquire new and innovative business tactics and ideas. Represents the organization to key stakeholders, the public and business partners.

Must have well developed skills in prioritizing, organization, decision making and time management. Provides staff with the tools, resources and materials necessary to meet the goals of the organization.

Must be results oriented in addition to having strong business-development skills and the ability to interact with diverse, multicultural clients and/stakeholders, both internal and external to the district.

Must be an effective communicator with outstanding interpersonal, written, verbal and presentation skills as well as excellent leadership and customer service skills, management experience and the ability to motivate employees.

PHYSICAL REQUIREMENTS

Normal physical job functions performed within a standard office environment. Reasonable accommodations may be made to individuals with physical challenges to perform the essential duties

and responsibilities.

MINIMUM KNOWLEDGE AND EXPERIENCE

Bachelor's degree or higher in related field plus five (5) years of work-related experience and two (2) years of supervisory experience. Official transcripts required. Must have valid driver's license for off-site travel. *** Will be subject to a criminal background check. Some positions may be subject to a fingerprint check. ***

ESSENTIAL DUTIES AND RESPONSIBILITIES

Responsible for the activities, productivity and expansion of dual credit, Collegiate Academies and Early College High School in coordination with and support of DCCCD colleges. Develops scalable strategies to be replicated across DCCCD colleges, increasing dual credit participation, contact hour and to increase completion of awards and successful transfer. Formulates and interprets policies, procedures and objectives to ensure compliance with the District, state, and federal rules and regulations.

Collaborates with faculty and other institutional leaders to assess needs, develop programming, and evaluate strategies to enhance the knowledge and skills of dual credit faculty in achieving their teaching goals and objectives as they relate to the course and college. Serves as liaison for the district office with DCCCD Colleges, DC and ECHS offices and administrators from public and private school districts.

Develops project management schedule for initiation, development and implementation of new Collegiate Academies and Early College High Schools. Prepares complex reports, briefings and presentations and provide recommendations and solutions to institutional and strategic issues that occur.

Identifies best practice models for projected staffing, budgets and project management schedule for implementation of new initiatives. Presents workshops and professional development sessions at local, state and national meetings and conferences on the dual credit program.

Manage teams to achieve comprehensive deliverables to meet the mission, vision and goals for the educational partnerships, including the implementation and improvement of existing processes. Must complete required DCCCD Professional Development training hours per academic year. Must have excellent communication skills and the ability to interact with diverse internal/external stakeholders and constituents within the DCCCD community network.

Performs other job duties as required.

The intent of this job description is to provide a representative summary of the major duties and responsibilities performed by incumbents of this job and shall not be construed as a declaration of the total of the specific duties and responsibilities of any particular position. Incumbents may be directed to perform job-related tasks other than those specifically presented in this description. Position requires regular and predictable attendance.